Annexure A

Performance Plan

Mopani District Municipality



Name: M.T.Maake

Position: Municipal Manager Accountable to: Executive Mayor Plan Period: 01.07.2012 – 30.06.2013 The *main parts* to this Performance Plan are:

- 1. Performance Plan Overview
- 2. Strategy Map
- 3. A statement about the *Purpose* of the Position;
- 4. A performance scorecard per Key Performance Area (KPA's), IDP Objectives, Performance Indicators (KPIs), KPI Weightings (per Objective), Targets (quarterly), evidence required
- 5. Competencies
- 6. Summary Scorecard
- 7. Rating Scales
- 8. Assessment Process
- 9. Approval of Personal Performance Plan

PERFORMANCE PLAN OVERVIEW

1. Purpose

The performance plan defines the Council's expectations of the Municipal Manager's performance agreement to which this document is attached and Section 57 (5) of the Municipal Systems Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the Municipality's Integrated Development Plan (IDP) and as reviewed annually.

2. Objects of Local Government

The following objects of local government will inform the Municipal Manager's performance against set performance indicators:

- 2.1 Provide democratic and accountable government for local communities.
- 2.2 Ensure the provision of services to communities in a sustainable manner.
- 2.3 Promote social and economic development.
- 2.4 Promote a safe and healthy environment.
- 2.5 Encourage the involvement of communities and community organisations in the matters of local government.

3. Key Performance Areas

The following Key Performance Areas (KPAs) as outlined in the Local Government: Municipal Planning and Performance Management Regulations (2001) inform the strategic objectives listed in the table below:

- 3.1 Municipal Transformation and Organisational Development
- 3.2 Infrastructure Development and Service Delivery
- 3.3 Local Economic Development (LED)
- 3.4 Municipal Financial Viability and Management
- 3.5 Good Governance and Public Participation
- 3.6 Spatial Rationale

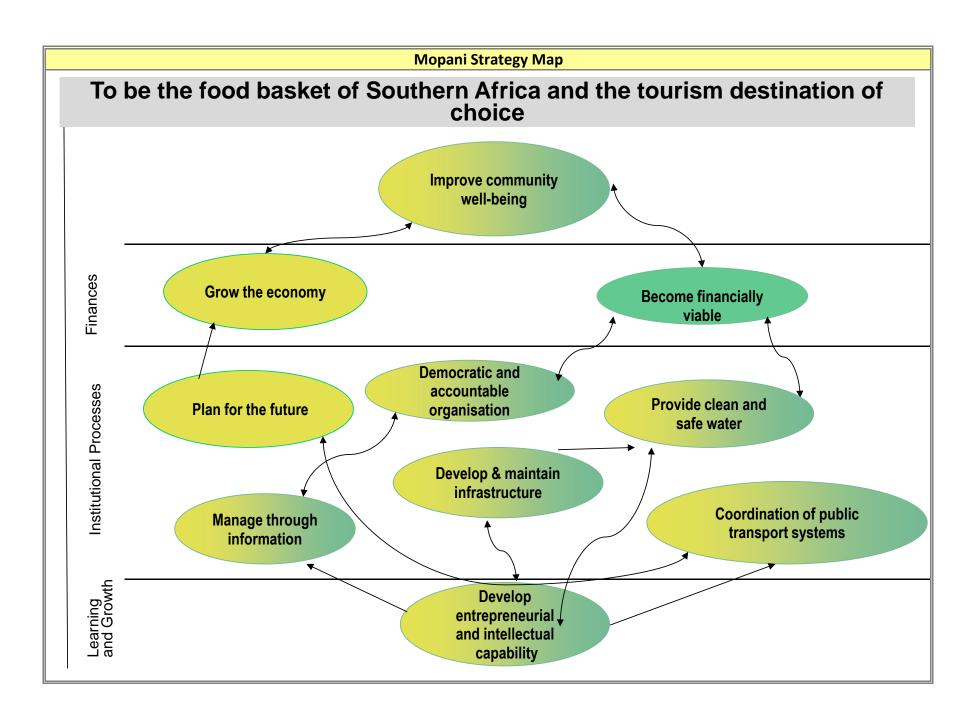
4. BSC Perspectives

The BSC Methodology was used for the development of the Performance Management System and will read as follows:

- 4.1 Community
- 4.2 Financial
- 4.3 Institutional Processes
- 4.4 Learning and Growth

5. Strategic Objectives

The Key Performance Indicators are devised according to the IDP Strategic Objectives to be achieved as depicted on the next page



STRATEGIC VISION

"To be the Food Basket of Southern Africa and the Tourism Destination of choice"

STRATEGIC MISSION

- To provide integrated sustainable equitable services through democratic responsible and accountable governance
 - Promoting the sustainable use of resources for economic growth to benefit the community

JOB PURPOSE

Position Goal

Develop a performance driven, innovative and best practiced competitive organisation that is financially sustainable, well resourced and accountable to the community, where quality of life, hope, pride and loyalty is created and confidence installed in sound governance

Position Purpose

The Municipal Manager is required to lead, direct and manage a motivated and inspired Administration and account to the Mopani District Municipal Council as Accounting Officer for long term Municipal sustainability to achieve a good creditor rating within the requirements of the relevant legislation and whereas the following sections within the department i.e. Youth, Disabled and Gender Desk, Communications, Performance Management, Disaster Management and Internal Auditing is managed for integration, economic growth, marginalised poverty alleviation, efficient, economic and effective communications and service delivery

The Municipal Manager is accountable and responsible for amongst others:

The management of Municipality's administration in accordance with Municipal legislation and other legislation applicable to the Municipality, includes management, discipline and development of staff

The formation and development of an economical, effective, efficient and accountable administration that is equipped to carry out the task of implementing the municipality Integrated Development Plan (IDP) and responsible to the needs of the local community

The implementation of the municipality's IDP and monitoring the progress with the implementation of the plan

The management and monitoring of Municipal services provided to local community in a sustainable and equitable manner

The administration and implementation of the Municipality's by-laws and other legislation, includes the implementation of National and Provincial directives, policies and legislation

Exercising powers delegated to the Municipal Manager by the Municipal Council and other authorities of the Municipality

Rendering administrative and strategic support to the Executive Mayor and other political structures in Council

Manage income and expenditure of the municipality to ensure sound financial management of Council

		1	Key Perfor			Cators a				I	
КРА	IDP Objective	Programme	Indicators	KPI	Baseline			uarterly Targe		Annual	Evidence
				Weighti		1st Q	2nd Q	3rd Q	4th Q	Targets 2012-	Required
Financial	Become	Budget and	% Creditors paid	30%	100%	100%	100%	100%	100%	100%	Financial
Viability	financially viable	Expenditure	within 30 days								reports
		Management	% Capital budget	50%	77.23%	25%	50%	75%	100%	100%	Financial
			actually spent on								reports
			capital projects								
			identified for								
			financial year i.t.o.								
			IDP								
		Revenue	% Outstanding		91.99%	18%	18%	18%	18%	18%	Financial
		Management	debtors more than								reports
			90 days								
Good	Democratic and	Governance and	% Compliance to	20%	100%	100%	100%	100%	100%	100%	Legislative
Governance	accountable	Administration	legislative								checklist
and Public	organisation		requirements		_						
Participation			Unqualified Audit	20%	3	Not	1	Not	Not applicable	1	AG Report
			reports with			applicable		applicable	this quarter		
			reduced matters			this quarter		this quarter			
			of emphasise								
			% Anti-corruption	10%	75%	100%	100%	100%	100%	100%	Anti Corruptio
			cases investigated								and Fraud
			and resolved								report
Good	Democratic and	Governance and	% Audit	10%	75%	100%	100%	100%	100%	100%	Resolution
Governance	accountable	Administration	Committee								register
and Public	organisation		decisions								
Participation			implemented for								
			the municinality								
			% Risk register	10%	75%	100%	100%	100%	100%	100%	Risk register
			reviewed and								
			approved on time								
			for the entire				<u> </u>	1.000			
			% Reduction of	10%	25%	50%	75%	100%	100%	100%	Risk
			identified risks for								Management
			the municipality								Reports

L/DA	IDD OLIT		Key Perfor			cators a			•	A 1	F. dalaman
KPA	IDP Objective	Programme	Indicators	KPI	Baseline	4.1.0		arterly Targe		Annual	Evidence Required
				Weighti		1st Q	2nd Q	3rd Q	4th Q	Targets 2012-	
			% Audit Charter	10%	100%	Not	100%	100%	100%	100%	Audit charter
			Developed and			applicable					and minutes
			approved by Audit			this quarter					
		NA it i	Committee	10%	1000/	100%	NI-+	NI-+	Not andicable	1000/	Annual
		Monitoring and	% Timeous	10%	100%	100%	Not	Not	Not applicable	100%	
		Evaluation	submission of				applicable	applicable	this quarter		Performance
			annual				this quarter	this quarter			Report and
			performance								minutes
			report to the								
ood	Manage through	Information	% Electronic	100%	0	50%	100%	100%	100%	100%	Checklist
overnance	information	management,	systems that are	100/0				10070	10070	10070	Circonist
nd Public		Research and	integrated								
Participation		development	lineagratea								
ocal Economic	Grow the	Grow the	% GGP rating	25%	4%	4.2%	4.2%	4.2%	4.2%	4.2%	Economic
evelopment	economy	economy	70 GGI Tuting	25/0	170	-1.2/0	-1.270	7.270	7.270	4.270	statistics
evelopinent	Cconomy	Sustainable Job	# Jobs created	25%	3951	1685	3376	5112	7489	7489	Employment
		Creation	through	25,0				3112	, 103	, 103	register
		Creation	implementation of								ll egister
			municipal IDP and								
			budget								
			Buaget								
			# Investors	25%	0	Not	1	2	Not applicable	2	Signed
			attracted for the			applicable			this quarter		agreements
			implementation of			this quarter					
			catalitical projects								
			as identified in the								
			LED strategy								
			% Progress on	25%	50%	Not	Not	50%	100%	100%	CRDP Report
			implementation of			applicable	applicable				
			the CRDP			this quarter	this quarter				

			Key Perfor		<u>ce Indi</u>	cators					
KPA	IDP Objective	Programme	Indicators	KPI	Baseline	2012/13 Quarterly Targets				Annual	Evidence
				Weighti		1st Q	2nd Q	3rd Q	4th Q	Targets 2012-	Required
			% Progress on the implementation of the CLGF Programme	25%	25%	50%	75%	100%	Not applicable this quarter	100%	CLGF Report
Service Delivery	Develop and maintain infrastructure	Electricity Infrastructure and Services	% Household with access to basic electricity	25%	90,22%	0	93%	95%	97%	97%	Database statistics
		Sanitation Infrastructure and Services	% Household with access to basic sanitation	25%	82%	84%	86%	88%	Not applicable this quarter	88%	Database statistics
		Waste Management	% Household with access to basic waste removal	25%	48%	50%	60%	70%	75%	75%	Database statistics
		Water Infrastructure and Services	% Household with access to basic water	25%	75%	0	75.5%	76%	Not applicable this quarter	76%	Database statistics
	Improve Community well- being	Disaster Management	% Disaster Management Framework reviewed and approved by Management	40%	100%	100%	Not applicable this quarter	Not applicable this quarter	Not applicable this quarter	100%	Framework and minutes
Service Delivery	Improve Community well- being	Disaster Management	% Disaster Management Plan reviewed and approved by Management	40%	100%	100%	Not applicable this quarter	Not applicable this quarter	Not applicable this quarter	100%	Framework and minutes

	-1-	1	Key Perfor			cators a				I-	1
KPA	IDP Objective	Programme	Indicators	KPI	Baseline		1	uarterly Targe		Annual	Evidence
				Weighti	<u> </u>	1st Q	2nd Q	3rd Q	4th Q	Targets 2012-	Required
	Provide clean and safe water	Clean and safe water provision	% Blue drop rating outcome	60%	64%	Not applicable this quarter	98%	Not applicable this quarter	Not applicable this quarter	98%	Certificate
			% Green drop rating outcome	40%	52%	Not applicable this quarter	95%	Not applicable this quarter	Not applicable this quarter	95%	Certificate
Spatial Rationale	Plan for the future	Development	% IDP review process conducted as per framework for each phase	20%	90%	100%	100%	100%	100%	100%	Reports and minutes
Spatial Rationale	Plan for the future	Spatial Planning	% Infrastructure investment channeled to the District growth points against allocated	40%	8%	11%	11%	11%	11%	11%	Project list and reports
Transformation and Organisational Development	Develop entrepreneurial and intellectual capability	Capacity building and Training (HRD)	% Targeted staff trained in various fields as per the WSP	20%	100%	100%	100%	100%	100%	100%	Financial reports
		Human Resource Management	% S56 Managers posts filled	20%	100%	100%	100%	100%	100%	100%	Staff register

			Key Perfor	mand	e Indi	cators a	and Targ	ets			
КРА	IDP Objective	Programme	Indicators	KPI	Baseline		2012/13 Qu	arterly Targe	ets	Annual	Evidence
				Weighti		1st Q	2nd Q	3rd Q	4th Q	Targets 2012-	Required
ransformation and Organisational Development	Develop entrepreneurial and intellectual capability	Management	% Reviewed organogram developed and approved on time % LLF issues resolved within specified timeframe	20%	75%	Not applicable this quarter	this quarter	Not applicable this quarter	100%	ll l	Inputs and memo
			% Performance reviews conducted for all Directors	20%	100%	100%	100%	100%	100%		Evaluation report and letter of comments

Competencies						
	Definitions	Weighting				
Strategic Capability and Leadership	Must be able to provide vision, set the direction for the municipality and inspire others in order to deliver on the					
	municipality's mandate	10%				
Programme and Project Management	Must be able to plan, manage, monitor and evaluate specific activities in order to ensure that policies are					
	implemented and that Local Government objectives are achieved	5%				
Financial Management	Must be able to know, understand and comply with the Municipal Finance Management Act No 56 of 2003.					
		15%				
Change Management	Must be able to initiate and support municipal transformation and change in order to successfully implement					
	new initiatives and deliver on service delivery commitments	5%				
Knowledge Management	Must be able to promote the generation and sharing of knowledge and learning in order to enhance the					
	collective knowledge of the municipality	5%				
Service Delivery Innovation	Must be able to explore and implement new ways of delivering services that contribute to the improvement of					
	municipal processes in order to achieve municipal goals	5%				
Problem Solving and Analysis	Must be able o systematically identify, analyse and resolve existing and anticipated problems in order to reach					
	optimum solutions in a timely manner	10%				
People and Diversity Management	Must be able to manage and encourage people, optimise their outputs and effectively manage relationships in					
	order to achieve the municipality's goals	15%				
Client Orientation and Customer Focus	Must be willing and able to deliver services effectively in order to put the spirit of customer service (Batho Pele)					
	into practice	5%				
Communication	Must be able to exchange information and ideas in a clear an concise manner appropriate for the audience in					
	order to explain, persuade, convince and influence others to achieve the desired outcomes					
		10%				
Accountability and Ethical Conduct	Must be able to display and build the highest standard of ethical and moral conduct in order to promote					
	confidence and trust in the municipality	15%				
Section Total:		100%				

^{*} These Competencies are dependent on final promulgation of the Guidelines in terms of the Regulations

			Summary	Scorecard				
Position Outcomes/Outputs	KPA Weighting (%)	IDP Objective	Objective Weighting (%)	Assessment Weighting	1st Assessment	2nd Assessment	Total Score	Comment
	Key Performar	nce Areas		80%				
Financial Viability	25%	Become financially viable	100%					
Good Governance and Public Participation	20%	Democratic and accountable organisation	80%					
Participation		Manage through information	20%					
Local Economic Development	10%	Grow the economy	100%					
		Improve Community well-being	40%					
Comition Dallings		Develop and maintain infrastructure	40%					
Service Delivery	25%	Provide clean and safe water	20%					
		Coordination of public transport services	n.a.					
Transformation and Organisational Development	10%	Develop entrepreneurial and intellectual capability	100%					
Spatial Rationale	10%	Plan for the future	100%					
	Competer	ncies		20%				

The assessment of the performance of the Employee will be based on the following rating scale for KPA's and CMCs:							
5	4	3	2	1			
Outstanding Performance	Performance Significantly Above Expectations	Fully Effective	Not Fully Effective	Unacceptable Performance			
Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.	the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.	areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below	Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to			

Performance Assessment Process

The following steps will be followed to ensure a fully participative and compliant performance assessment process is adhered to.

- 1. Performance Assessment:
- 1.1. Formal assessment between employee and employer will take place a least twice a year to measure the performance of the employee against the agreed performance targets for the half yearly and yearly assessments respectively.
- 1.2. Progress against the targets will be captured in preparation for the assessments.
- 1.3. Scores of 1-5 will be calculated based upon the progress against targets.
- 1.4. KPI's and targets are audited and copied to the Performance Plans before assessment date.
- 1.5. The employer must keep a record of the mid-year assessment and annual assessment meetings.
- 2. The employee being assessed will compile a portfolio of evidence confirming the level of performance achieved for a given assessment period and made available to the Panel on request. One independent person may be assigned to act as an Observer.
- 3. The process for determining Employee ratings are as follows:
- 3.1. The employee to motivate for higher ratings where applicable.
- 3.2. The panel to rate the achievement for the KPI's on a 5 point scale. Decimal places can be used.
- 3.3. The panel to rate the employee's core competency requirements (CCR) on the 5 point scale. Decimal places can be used.
- 3.4. The panel scores are averaged to derive at a total score per KPI /CCR. Overall scores are calculated by taking weightings into account where applicable.
- 3.5. The final KPA's rating will account for 80% of the final assessment total. The CCR's are to account for 20% of the final assessment total.
- 4. The five point rating scale referred to in regulation 805 correspond as follows:

Rating: 1 2 3 4 5 % Score: 0-66 67-99 100-132 133-166 16

- 5. The assessment rating calculator is used to calculate the overall % score for performance.
- 6. The half-year assessment rating can be used in combination with the Annual Performance Assessment to derive at a final Annual rating score.
- 7. The performance bonus percentages described in the performance agreement will be calculated on a sliding scale of the all inclusive remuneration package as indicated in table below:

% Rating Over Performance	% Bonus
130-149%	5-9%
150% and above	10-14%

- 8. The Personal Development Plan (PDP) can be reviewed after the performance assessment had been finalised in case where more clarity has been established on what the essential development needs for the relevant person will be.
- 9. The results of the performance assessment will be submitted to the performance audit committee for final approval of the assessment/s.
- 10. The performance assessment results of the Municipal Manager will also be submitted to the MEC responsible for Local Government in the relevant Province.

Approval of the Personal Performance Plan

The process followed ensures individual alignment to the strategic intent of the institution and give clear direction on what needs to be achieved through a self-directed approach to execute on the objectives, to build sound relationships, to develop human capital and to strengthen the organisation through excellent performance. This plan has derived from intense workshopping to ensure integration, motivation and self-direction. The employer and employee both have responsibilities and accountabilities in getting value from this plan. Neither party can succeed without the support of the other.

Undertaking of the employer / superior	Undertaking of the employee
On behalf of my organisation, I undertake to ensure that a work environment conducive for excellent employee performance is established and maintained. As such, I undertake to lead to the best of my ability, communicate comprehensively, and empower managers and employees. Employees will have access to ongoing learning, will be coached, and will clearly understand what is expected of them. I herewith approve this Performance Plan.	I herewith confirm that I understand the strategic importance of my position within the broader organisation. I furthermore confirm that I understand the purpose of my position, as well as the criteria on which my performance will be evaluated twice annually. As such, I therefore commit to do my utmost to live up to these expectations and to serve the organisation, my superiors, my colleagues and the community with loyalty, integrity and enthusiasm at all times. I hereby confirm and accept the conditions to this plan.
Signed and accepted by the Executive Mayor on behalf of Council:	Signed and accepted by the Employee:
DATE:	DATE: